

# Charge Of The Asset Evaluation Team

- To gain a working knowledge of all town owned water and sewer assets  
☑. [L  
SEP]
- Review and/or modify the proposed RFP for sale of said assets and make a recommendation to the BOS pertaining to the release of said RFP  
☑. [L  
SEP]
- Review/Qualify all submitted proposals obtained from the release of the RFP for the sale of said assets ☑. [L  
SEP]
- Make a final recommendation to the Board of Selectmen pertaining to the sale of said assets. (TO BE SCHEDULED)  
[L  
SEP]

# Accomplish These Objectives

- Stabilize user rates in the short-term and reduce rates over time. [L]  
[SEP]
- Minimize the financial, operational and environmental risks to the Town of New Hartford. [L]  
[SEP]
- Leverage the financial, capital, operational resources and industry expertise of a professional, regulated utility for the benefit of the users and taxpayers. [L]  
[SEP]
- Maximize the value received for both the drinking water and the wastewater systems and use the proceeds to (1) pay-off debt, (2) expand the system base (3) provide for infrastructure repairs, (4) minimize risk exposures to the Town. (5) Infrastructure For Business Development. [L]  
[SEP]

# Accomplish These Objectives

(Continued)

- Protect critical environmental assets including the aquifer and the Farmington River and promote the development of the New Hartford's Downtown. [L] [SEP]
- Create a public private partnership between the Buyer and the Town to achieve the objectives cited above.
- Answer the “what if” question:

**What Happens If New Hartford  
Decides Not To Sell its' Drinking Water &  
Wastewater Assets?** [L] [SEP]

# Sale Process Steps

## Order Of Priorities-

AET Recommendation  
Presented To WPCA,  
BOS, P10&Z, BOF, & (3)  
Public Information  
Sessions



Establish Referendum  
Vote To Approve/Deny  
Sale Of Sewer/Water  
Assets & The Associated  
“Action Plan”



Regulatory Authorities  
Review & Approve  
Conditions Of Sale –  
USDA, DEEP, DPH, PURA



Sale Proceeds Received  
– Sewer & Water Debt  
Retired – Town Funds  
“The Action Plan”

# Implementation Process Steps

## “Critical Success Factors”

AWC Implements A  
Schedule Of Defined  
Rates – Accepts Systems  
Ownership &  
Responsibilities



A Necessary Public  
(WPCA) Private (AWC)  
Partnership Is Facilitated  
For The Sewer System  
Water Is Regulated By  
PURA



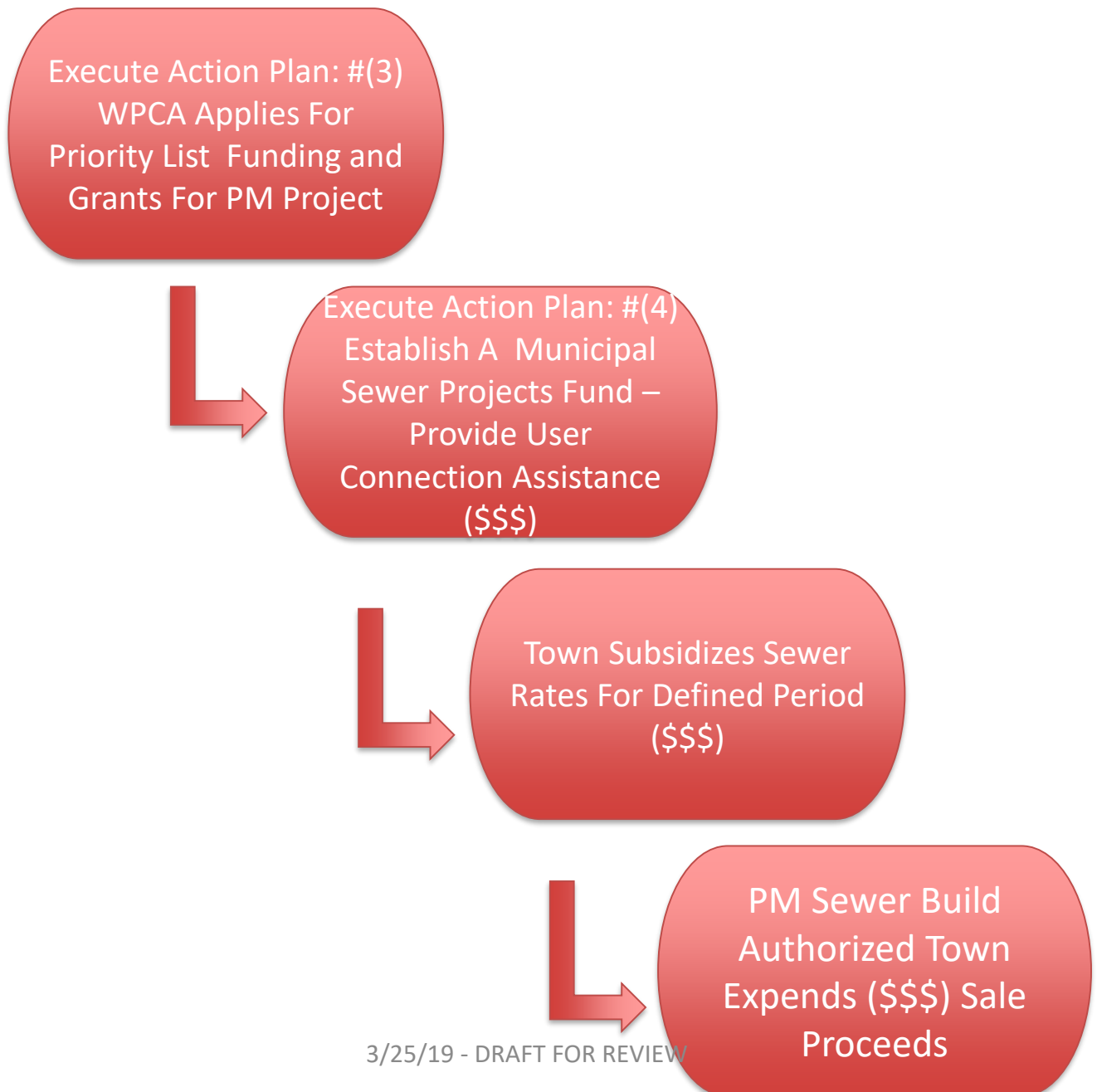
Execute Action Plan: #  
(1) Stabilize Water Rates  
- \$x.xx vs. \$8.08 per  
thousand



Execute Action Plan: #  
(2) Town Engages  
Engineers To Design Pine  
Meadow Sewer  
Expansion – (\$\$\$)

# Process – Implementation

## Critical Success Factors- 1212



# The What If Scenario ...

## Referendum Results - Denial Of Sale

Position Statement:  
WPCA Will Not Conduct  
“Business As Usual”  
WPCA Seeks A Fully  
Funded Operational and  
Capital Program



WPCA Action Plan:# (1)  
Taxpayers Fund Capital  
Plan (Major Repairs &  
Expansion) (2) Users-  
Taxpayers Pay All Service  
Fees



Financial Consequences  
Of The “Go It Alone”  
Program (\$\$\$)



Potential Intervention  
By Regulators If No  
Action Taken